



# Jerry Mairani – Associate Partner Precipio, LLC



## Background

Jerry is a 40 year executive and leader with over 30 years as a fulltime quality professional. He has held internal director positions in telecommunications and manufacturing and is a Past President and Chairman of the Board for the American Society for Quality. In a training and consultative capacity is has provided services to companies such as H. J. Heinz, Delta Dental, Safeway Stores, University of California Davis Medical Center, and SanDisk Corporation. He has extensive experience in government providing services in six different State of California agencies including serving two years as a Special Consultant in the state Environmental Protection Agency working critical issues in the Department of Toxic Substances Control.

### Education:

- M.S. in H. R. & O. D., University of San Francisco
- B.S in Human Behavior., University of San Francisco
- Certified ASQ Six Sigma Black Belt and Master Black Belt

## Functional Expertise

- Measurement & Standards
- Operations Management
- Executive Support
- Executive Leadership
- Supply Chain & Management
- Operations Benchmarking
- Core Process Reengineering
- Quality Systems
- Lean Six Sigma/Process Excellence
- Training Development/Delivery
- Strategic and Operational Planning
- Graduate Level Professor

## Industry Experience

- Central Office Telecommunications
- Telecommunications I & M
- Food Processing
- Insurance
- Federal/State Performance
- Not-For Profit
- Developmental Service
- Electronic Assembly
- Unemployment Appeals
- College & Education
- Large Scale Retail
- Environmental
- HVAC Manufacturing/Installation

## Relevant Experience

### **Major Telecommunications Company:**

Designed and implemented first Total Quality Management program as first Regional Business Unit Manager, designed and implemented first Quality and Service Results Reporting Department, Implemented first Process Management system, Implemented first Benchmarking Program. Company earned the State of California Governors Golden State Quality Award in 1995 (State Baldrige Award).

### **Major Food Processing Company:**

Consulted, designed and delivered first Six Sigma DMAIC and DFSS training in operations. Marketing, R&D and Plants throughout the United States and Canada. Project launched over 300 improvement projects over first two years.

### **Major Insurance Company:**

Consulted, trained, and launched first Six Sigma and Lean projects resulting recommendations for major changes to the operational handling of insurance claims with daily intake as high as 60,000 claims per day and out of contractual requirements. Company achieved compliance.

### **Major State Environmental Agency:**

Provide overall direction, leadership, and facilitation for major chromium 6 P.G.E environmental spill threatening the Colorado River. Initial project release for the Environmental Impact Recommendation (EIR) was 2013. This work resulted in the release of the EIR in June 2009 resulting in earlier cost reductions. Current monthly cost of containment \$500,000 monthly.

### **Major Electronics Manufacturer:**

Customization of Lean Six Sigma training and implementation program for international electronics manufacturer. Designed and implemented program where training was delivered in cost effective four our evening blocks via video teleconference world wide including the Pacific Rim. This trainings requirement was for ALL quality managers worldwide to become American Society for Quality Six Sigma Certified. Result: all but one Quality Manager gained certification with the other certified at a later date.

### **Major State Department:**

The department lost Federal Healthcare Licensing in three of five facilities. This resulted in millions of dollars lost in federal funds monthly. All facilities were brought into federal compliance over a three year period through implemented changes in documentation and outcome based measurement.