



Mike Jones – Associate Partner Precipio, LLC



Background

Mike has over 20 years of experience in leadership and operational positions in government, manufacturing and banking as a full-time professional, and over 15 years experience providing leadership consulting and training to diverse organizations.

His consulting clients include: Walmart, Whirlpool, Pratt & Whitney, US Marine Corps, Arkansas National Guard, Tyson Foods, Arkansas Blue Cross-Blue Shield, Eaton, Trane, City National Bank and dozens more.

Mike served for nine years on the Board of Directors of the American Society for Quality including the positions of President and Chairman.

Education and Credentials:

M.B.A, Florida Institute of Technology

M.E. Industrial Engineering, Texas A&M University

B.S.Ag.E., M.S. Ag. E. Production Processes, University of Arkansas

Certified ASQ Six Sigma Master Black Belt, Black Belt, Manager of Quality/Operational Excellence, Quality Auditor, Reliability Engineer, Quality Engineer. ASQ “Fellow.” Registered Professional Engineer.

Functional Expertise

- Value-add Improvements
- Strategic Planning
- Initiative Implementation
- Baldrige Processes
- Lean Six Sigma
- Quality Management Systems
- Organizational Coaching – all levels, Executive to Line
- Management Infrastructure
- Project Management
- Improvement Training Planning, Development and Delivery

Industry Experience

- Manufacturing R&D and Production, e.g., electronics, automotive, aerospace, plastics, assembly...
- Non-manufacturing, e.g., financial, logistics, healthcare, retail...
- Key Common Organizational Elements, e.g., customer satisfaction, sales, marketing, logistics, engineering, purchasing...
- Banking
- Dept of Defense, State Government
- Not-For Profit
- College & Education

Relevant Experience

Major Aerospace Propulsion Products Company:

Developed and implemented comprehensive Quality Management system as transition from R&D to production plant start-up as initial Manager of Quality and Reliability. Lead dozens of improvement projects. Examples include: Supplier improvement from approx. 15% defective and 10% late deliveries to virtually zero defective and no late deliveries; internal processes improvements reduced rejects, rework and total touch labor; simplified and reduced lab and special testing, documentation, replaced paperwork with bar-code tracking, etc. Over three years, production costs were reduced almost 50% per unit. Shipments were on-time, under budget and performed well above reliability requirements in the field. Procurement savings of over \$120 million were split 80/20 by Government/Contractor.

Major State Agency Providing Quality and Productivity Services:

As first Director, developed strategic plan, defined, developed and delivered offerings for the Agency for 10 years. Services included consultations with several hundred organizations to advise CEO’s, senior managers, mid-managers, line-managers and operations personnel on approaches of to improve strategies, organizations and operations. Achievements: Implemented ISO 9000/14000 systems for over 50 organizations; implemented integrated process improvement/problem solving teams in over 30 organizations; implemented blended Lean/Six Sigma programs for over 20 organizations. Several companies near bankruptcy became strong, sustained performers. Estimated total savings during 10 year tenure exceeded \$800 million.

Major European-based International Electronics Company:

Consulted with Board of Directors, Senior Executives, Plant Management, to develop realignment and improvement strategy based on Baldrige principles and using Lean Six Sigma to apply improvements. In first two years, trained executives, champions, multiple Black Belt waves, and implemented systems supporting dozens of successful projects. Financial impact was well over \$9.7 million – about one-third went to the bottom line, about two-thirds were enhancements that added customer value, increased product appeal, anticipated market share, reduced customer defections.

Major Global Banking Corporation:

As Vice President, provided internal consulting and training to implement Six Sigma and Lean principles. Advised senior and mid-level leaders on plans and methods to develop and implement improvements. Coached numerous improvement projects including some unique applications of Design for Six Sigma to improve marketing, advertizing, technology development, transition and integration of acquisitions.