

Precipio Management Consulting Service Offering

Precipio Management Consulting, a division of Precipio, LLC, is a full-service consulting firm that assists its clients with successful attainment of their business objectives through proven and client-centric Business Strategies and Issue-Based Consulting engagements, LEAN Six Sigma process improvement, Quality Systems Engineering, and Efficient Business, Program, and Project Coaching and Leadership.

Formed in 2000, Precipio consultants have each applied their average 20+ years of experience helping companies of all sizes and market sectors including petroleum manufacturing and distribution, personal services, financial services, pharmaceuticals, food, optics and lasers, research and development, automotive, national security laboratories, defense and space, construction, electronics, networking systems, and U.S. Department of Energy.

Identifying and Developing Business Value

Opportunity Assessment and Sizing	Business capabilities and infrastructure are evaluated against customer and business requirements to identify major areas of opportunity and approximate entitlement (\$) for savings / revenue improvement
Vision Development and Structuring	Vision for the future state of operations is developed and an improvement plan is outlined, including business strategy and operating model
Business Case for Change Efforts	The return on investment analysis is completed to finalize ranking, strategic alignment, and resourcing of improvement activity
Leadership and Organizational Change Enablement	Strategic and operational organizational change requirements are assessed along with plan development, implementation and leadership consultation to ensure operational and strategic objective attainment.

Execution and Value Capitalization

Project and Event Leadership, Execution, Coaching, and Follow Through	The improvement plan is executed and adjusted as needed including leading and coaching projects and Kaizen events, assessment of business impact, and communication of plan progress and results
Process Management Infrastructure	The infrastructure to enable sustained improvement is established or refined and connected to improvements
Quality Systems Infrastructure	The infrastructure to enable sustained and consistent product and service delivery is established or improved
Process and System Design Assessment and Reengineering	Creation and Optimization of process and system design to maximize process effectiveness and efficiency: drive the organization's bottom line through properly applied organizational resources and reduced cycle times.

Enhancing and Creating Enabling Capabilities

Corporate Training: Instructor Lead, Online Instructor Lead, Online Self-Paced	Management and Staff are equipped with the core capabilities, methods, tools, and knowledge to accelerate process improvement execution, exercise the process management infrastructure, and embed operating excellence capabilities directly into the business - Complete business training catalog available through Precipio College
Operational Performance Excellence	Leadership, Guidance, and Training including Performance / Operations Excellence, Business Program / Project Execution, BPM, LEAN Six Sigma Executive Overview, Champion, Green, Black, and Master Black Belt Training
Train the Coaches	Equip the business with internal project coaching / leadership skills
Train the Trainer	Equip the business with internal Six Sigma training skills
Quality Systems / ISO	Quality Systems strength test / ISO Readiness test
Technology Services	Coordinate, develop, and refine technology, networking, and security infrastructure
R & D	Innovation to address specific technical, scientific, or operations challenges
Voice of the Customer	Enable capture and assessment of customer requirements and expectations

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